UNITED STATES DISTRICT COURT DISTRICT OF CONNECTICUT

TARAH KYE BOROZNY, ANTHONY DeGENNARO, RYAN GLOGOWSKI, ELLEN McISAAC, SCOTT PRENTISS, ALEX SCALES, AUSTIN WAID-JONES, NICHOLAS WILSON, and STEVEN ZAPPULLA, individually and on behalf of all others similarly situated,

Plaintiffs,

vs.

RAYTHEON TECHNOLOGIES CORPORATION, PRATT & WHITNEY DIVISION; AGILIS ENGINEERING, INC.; BELCAN ENGINEERING GROUP, LLC; CYIENT, INC.; PARAMETRIC SOLUTIONS, INC.; QUEST GLOBAL SERVICES-NA, INC.; MAHESH PATEL; THOMAS EDWARDS; ROBERT HARVEY; STEVEN HOUGHTALING; FRANK O'NEILL; GARY PRUS; and HARPREET WASAN,

Defendants.

Case No.: 3:21-1657 (SVN)

CONSOLIDATED CLASS ACTION COMPLAINT

JURY TRIAL DEMANDED

May 9, 2022

TABLE OF CONTENTS

INTRODUCTION				
JURISDICTION AND VENUE				
THE PARTIES				
	A. Plaintiffs			6
	B.	Defendants		
I.	FACT	FACTUAL ALLEGATIONS		
	A. The Aerospace Industry			12
	В.	Defendants' Conspiracy to Restrict Hiring, Recruiting, and Compensation Among Aerospace Workers		
	C.	The Conspiracy to Further Restrict Hiring and Recruiting Between Prat Whitney and Outsourcing Defendants		27
		1.	Pratt & Whitney and QuEST	27
		2.	Pratt & Whitney and the other Outsourcing Defendants	30
	D.	The Ef	ffects of the No-Poach Conspiracy	31
II.	EQUI	TABLE TOLLING DUE TO DEFENDANTS' CONCEALMENT		
III.	CLAS	ASS ACTION ALLEGATIONS		
CLAIM FOR RELIEF				
PRAYER FOR RELIEF47				
DEMAND FOR JURY TRIAL				

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 3 of 51

Plaintiffs Tarah Kye Borozny, Anthony DeGennaro, Ryan Glogowski, Ellen McIsaac, Scott Prentiss, Alex Scales, Austin Waid-Jones, Nicholas Wilson, and Steven Zappulla bring this action on behalf of themselves individually and on behalf of a class (the "Class") consisting of all engineers and other skilled workers employed by horizontal competitors Agilis Engineering, Inc. ("Agilis"); Belcan Engineering Group, LLC ("Belcan"); Cyient, Inc. ("Cyient"); Parametric Solutions, Inc. ("Parametric Solutions"); QuEST Global Services-NA, Inc. ("QuEST") (collectively, the "Outsourcing Defendants"); and Raytheon Technologies Corporation, Pratt & Whitney Division ("Pratt & Whitney") (together with the Outsourcing Defendants and individual defendants identified below, "Defendants").

INTRODUCTION

1. This antitrust action concerns the rights of employees to free and fair labor markets. "[W]orkers, like consumers, are entitled to the benefits of a competitive market."¹ But for more than a decade, Defendants—among the largest aerospace engineering firms based in the United States that design, manufacture, and service aerospace products for civil and military applications—conspired to refrain from competition when it came to hiring each other's employees.

2. Specifically, Defendants secretly agreed to restrict their competition in the recruitment and hiring of aerospace engineers and other skilled workers in the jet propulsion systems industry ("Aerospace Workers"). Defendants entered into this agreement for one clear and overarching reason—so they could pay these highly-skilled employees, many of whom reside in the State of Connecticut, *less* than they would be paid in a competitive market.

¹ U.S. Dep't of Justice, *Division Update Spring 2018*, <u>https://www.justice.gov/atr/division-operations/division-update-spring-2018/antitrust-division-continues-investigate-and-prosecute-no-poach-and-wage-fixing-agreements</u> (last visited May 6, 2022).

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 4 of 51

3. Defendants' conspiracy worked: by agreeing not to recruit and hire each other's employees, Defendants were able to pay their Aerospace Workers lower wages. As a direct result of Defendants' conspiracy, Defendants paid their Aerospace Workers less than they should have been paid and deprived them of job opportunities and the many other benefits that accompany professional mobility.

4. Pratt & Whitney is one of the largest aerospace engineering firms in the world. Pratt & Whitney employs its own Aerospace Workers and also contracts with outsourcing firms—such as the Outsourcing Defendants—to complete projects using the outsourcing firm's own resources and employees, including their own Aerospace Workers. When this occurs, the outsourcing firm pays the salary and benefits for workers assigned to the project and the outsourcing firm is then paid by Pratt & Whitney once work is completed.

5. Defendants all draw from, and compete for, the same pool of talent when hiring and staffing their aerospace engineering projects. Despite the outsourcing relationship between Pratt & Whitney and the Outsourcing Defendants, all Defendants compete directly with each other when it comes to hiring Aerospace Workers.

6. Attracting, hiring, and retaining skilled Aerospace Workers is a key to success in this industry. The work done on these projects is highly specialized and technical; employees must complete extensive education and training to do their jobs well. Because national defense projects are an important source of business for Defendants, many of their employees must obtain government security clearances. Many aerospace engineering firms—including Defendants—actively recruit armed-services veterans for this reason.

7. Demanding requirements and high barriers to entry mean that qualified candidates for employment with Defendants are scarce. In a competitive market, the combination of a low

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 5 of 51

supply of candidates and high demand for their skills would lead to higher compensation and better benefits as firms compete to lure top workers away from competitors and convince their own workers to reject offers from other firms.

8. Defendants, however, conspired to avoid having to compete with each other to pay their employees a competitive wage. By 2011, if not earlier, Defendants explicitly agreed not to hire or recruit each other's Aerospace Workers. The purpose and result of this unlawful agreement was so that Defendants could artificially depress their own labor costs, thereby depriving workers of the compensation they would otherwise earn in a competitive marketplace. Defendants expressly discussed this shared objective with each other, and each of them knew that this was the conspiracy's overarching goal.

9. The U.S. Department of Justice ("DOJ") exposed Defendants' conspiracy on December 21, 2021, when it unsealed a criminal antitrust action against Mahesh Patel, the former Director of Global Engineering Sourcing at Pratt & Whitney. *See* Aff. in Supp. of Criminal Compl. and Arrest Warrant, *United States v. Patel*, No. 3:21-mj-1189 (D. Conn. Dec. 9, 2021), ECF No. 15 (the "DOJ Affidavit"). A week later, the DOJ announced the indictment of Patel and five senior executives from the Outsourcing Defendants, including Steven Houghtaling of Belcan, Tom Edwards of Cyient, Gary Prus of Parametric Solutions, and Robert Harvey and Harpreet Wasan of QuEST.

10. The DOJ indicted these senior executives for entering into and carrying out, along with other unnamed executives, an unlawful agreement to restrict competition for each other's employees. *United States v. Patel, et al.*, No. 3:21-cr-220-VAB, ECF No. 20 (D. Conn. Dec. 16, 2021) (the "Indictment"). As stated by Assistant Attorney General Jonathan Kanter in announcing the Indictment, the DOJ's "investigation revealed a prolonged and widespread

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 6 of 51

scheme to deprive aerospace workers of the ability to plan their own careers and earn competitive pay."²

11. As a result of the DOJ's investigation, this is the rare antitrust case where direct, "smoking gun" evidence of the conspiracy exists at the pleading stage. Numerous examples of this direct evidence are discussed herein.

12. Defendants implemented and enforced their conspiracy by a system of monitoring and reporting. Pratt & Whitney's Patel served as the "leader and primary enforcer of the conspiratorial agreement" and the "intermediary for communications between co-conspirators." Indictment ¶ 22. When members of the conspiracy learned that a co-conspirator was trying to compete for an already-claimed worker, they would complain to Patel who would take steps to stop the competition for the worker. For example, Patel would remind the other conspirators that "[w]e must not poach each other [sic] partners [sic] employee." *Id.* ¶ 22(d). In other cases, Patel directly requested that co-conspirators "not extend" offers to certain candidates. *Id.* ¶ 23(b). Other conspirators documented discussions with Patel about "new policy/guidelines" to establish minimum "tenure requirements" before conspirators could consider a worker from one another for employment. *Id.* ¶ 24.

13. Time after time, Defendants would fall in line. Defendants' mutual refusal to recruit or hire each other's employees had the purpose and effect of allocating the market for skilled Aerospace Worker labor among Defendants.

14. Defendants' agreement "pre[v]ent[ed] poaching and price war[s]" over qualified candidates, which they feared would "drive the price structure up" for Defendants. Indictment

² U.S. Attorney's Office District of Connecticut, *Six Aerospace Executives and Managers Indicted for Leading Roles in Labor Market Conspiracy that Limited Workers' Mobility and Career Prospects* (Dec. 16, 2021), <u>https://www.justice.gov/usao-ct/pr/six-</u> <u>aerospace-executives-and-managers-indicted-leading-roles-labor-market-conspiracy-1</u>.

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 7 of 51

¶ 27(b–c). In other words, their clear objective was to pay Aerospace Workers less than the free market would dictate. Defendants repeatedly discussed with each other their mutual desire to use the conspiracy to "contain labor cost increases in our joint 'ecosystem' over time." *Id.* ¶ 27(d). Defendants boasted to each other about the money they saved through their unlawful agreement at the expense of their workers.

15. Defendants knew that their conspiracy harmed their employees, and they knew it was illegal and had to be concealed. Again, this knowledge is demonstrated by direct evidence that is unambiguous and unmistakable.

16. In January 2016, for example, one of the conspirators scheduled a meeting with Patel that included the agenda item: "Informal poaching agreement between outsource suppliers. *Recent Apple lawsuit because these agreements are illegal.*" DOJ Aff. ¶ 36 (emphasis added). The following year, a Human Resources Director employed by one of Defendants raised concerns that "*there is an anti-trust issue by us turning people away solely based on their previous employer. Id.* ¶ 37 (emphasis added). After speaking with Patel, the Human Resources Director reported that Patel "understands our concern with antitrust compliance [sic], however, he still requested that our recruiters not speak with applicants who are current[ly] employed" by another co-conspirator. *Id.*

17. Because they knew their agreement was illegal, Defendants took pains to keep their conspiracy secret and to hide it from their victims. In one email, for example, a conspirator advised that "[f]ollowing [Patel's] previous counsel, I am not going into detail in writing on this subject." *Id.* ¶ 42.

18. Defendants' unlawful actions harmed their employees in ways that will persist for years to come. The conspiracy depressed these workers' wages and compensation for the better

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 8 of 51

part of a decade, and future employers may use these artificially low salary histories when deciding compensation. It also interfered with the ability of workers to plan their careers and to find employment that best suited their skills and interests. Defendants' conspiracy has already cost employees many millions of dollars they lost the opportunity to earn, and that damage is likely to compound as their careers continue.

JURISDICTION AND VENUE

19. The Court has subject matter jurisdiction over this action pursuant to 28 U.S.C. §§ 1331 and 1337, and Sections 4 and 16 of the Clayton Act, 15 U.S.C. §§ 15(a) and 26.

20. This Court has personal jurisdiction over each of the Defendants pursuant to Section 12 of the Clayton Act, 15 U.S.C. § 22; Federal Rule of Civil Procedure 4(h)(1)(A); and the Connecticut long-arm statute because each Defendant resides in or has its principal place of business in Connecticut, employed individuals in Connecticut during the Class Period, and/or has had substantial contacts with Connecticut in furtherance of the conspiracy.

21. Venue is proper in this District under 15 U.S.C. § 22 and 28 U.S.C. § 1391(b) and (c) because one or more of the Defendants transacted business, was found, and/or resided in this District; a substantial part of the events giving rise to Plaintiffs' claims arose in this District; and a substantial portion of the affected interstate trade and commerce described herein has been carried out in this District.

THE PARTIES

A. <u>Plaintiffs</u>

22. Plaintiff Tarah-Kye Borozny is a citizen and resident of the State of Texas. Ms. Borozny was employed as an engineer by QuEST from September 2014 until March 2017, working out of East Hartford, Connecticut. As part of her employment at QuEST, Ms. Borozny exclusively worked on projects for Pratt & Whitney. Ms. Borozny was also employed as an

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 9 of 51

engineer by Pratt & Whitney from March 2017 until October 2018, working out of East Hartford, Connecticut. As a result of Defendants' agreement, Ms. Borozny earned less than she would have absent the alleged agreement. Further, because of Defendants' unlawful agreement, she was also denied access to better, higher-paying job opportunities and her ability to change employment was restricted.

23. Plaintiff Anthony DeGennaro is a citizen and resident of the State of Connecticut. Mr. DeGennaro was employed as an engineer by Belcan from October 2013 until November 2017, working out of Windsor, Connecticut. As part of his employment, Mr. DeGennaro exclusively worked on projects for Pratt & Whitney. As a result of Defendants' agreement, Mr. DeGennaro earned less than he would have absent the alleged agreement. Further, because of Defendants' unlawful agreement, he was also denied access to better, higher-paying job opportunities and his ability to change employment was restricted.

24. Plaintiff Ryan Glogowski is a citizen and resident of the State of Michigan. Mr. Glogowski was employed as an engineer by QuEST from June 2015 until January 2018, working out of East Hartford, Connecticut and Lansing, Michigan. As part of his employment, Mr. Glogowski exclusively worked on projects for Pratt & Whitney. As a result of Defendants' agreement, Mr. Glogowski earned less than he would have absent the alleged agreement. Further, because of Defendants' unlawful agreement, he was also denied access to better, higher-paying job opportunities and his ability to change employment was restricted.

25. Plaintiff Ellen McIsaac is a citizen and resident of the State of California. Ms. McIsaac was employed as an engineer by Pratt & Whitney from June 2012 until January 2015, working out of Middletown, Connecticut. As a result of Defendants' agreement, Ms. McIsaac earned less than she would have absent the alleged agreement. Further, because of Defendants'

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 10 of 51

unlawful agreement, she was also denied access to better, higher-paying job opportunities and her ability to change employment was restricted.

26. Plaintiff Scott Prentiss is a citizen and resident of the State of Connecticut. Mr. Prentiss was employed as an engineer by QuEST from August 2009 until March 2014, working out of both East Hartford, Connecticut and Windsor, Connecticut. As part of his employment, Mr. Prentiss primarily worked on projects for Pratt & Whitney. Mr. Prentiss was also employed as an engineer by Belcan from December 2017 until December 2019, working out of Windsor, Connecticut. As a result of Defendants' agreement, Mr. Prentiss earned less than he would have absent the alleged agreement. Further, because of Defendants' unlawful agreement, he was also denied access to better, higher-paying job opportunities and his ability to change employment was restricted.

27. Plaintiff Alex Scales is a citizen and resident of the State of Colorado. Mr. Scales was employed as a mass properties engineer by Cyient from June 2016 until May 2020, working out of East Hartford, Connecticut. As part of his employment, Mr. Scales exclusively worked on projects for Pratt & Whitney. As a result of Defendants' agreement, Mr. Scales earned less than he would have absent the alleged agreement. Further, because of Defendants' unlawful agreement, he was also denied access to better, higher-paying job opportunities and his ability to change employment was restricted.

28. Plaintiff Austin Waid-Jones is a citizen and resident of the State of Massachusetts. Mr. Waid-Jones was employed as an engineer by QuEST from November 2015 until January 2018, working out of East Hartford, Connecticut and Windsor, Connecticut. As part of his employment, Mr. Waid-Jones primarily worked on projects for Pratt & Whitney. As a result of Defendants' agreement, Mr. Waid-Jones earned less than he would have absent the alleged

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 11 of 51

agreement. Further, because of Defendants' unlawful agreement, he was also denied access to better, higher-paying job opportunities and his ability to change employment was restricted.

29. Plaintiff Nicholas Wilson is a citizen and resident of the State of Colorado. Mr. Wilson was employed as an engineer by Cyient from September 2018 until May 2020, working out of East Hartford, Connecticut. As part of his employment, Mr. Wilson primarily worked on projects for Pratt & Whitney. As a result of Defendants' agreement, Mr. Wilson earned less than he would have absent the alleged agreement. Further, because of Defendants' unlawful agreement, he was also denied access to better, higher-paying job opportunities and his ability to change employment was restricted.

30. Plaintiff Steven Zappulla is a citizen and resident of the State of Connecticut. Mr. Zappulla was employed as an engineer by Cyient from July 2011 until December 2021, working out of East Hartford, Connecticut and Middletown, Connecticut. As part of his employment, Mr. Zappulla primarily worked on projects for Pratt & Whitney. As a result of Defendants' agreement, Mr. Zappulla earned less than he would have absent the alleged agreement. Further, because of Defendants' unlawful agreement, he was also denied access to better, higher-paying job opportunities and his ability to change employment was restricted.

B. <u>Defendants</u>

31. Pratt & Whitney is a subsidiary of Raytheon Technologies Corporation and is incorporated in Delaware with its principal place of business in East Hartford, Connecticut. Pratt & Whitney is one of the largest aerospace engine design, manufacture, and service companies in the United States. During the Class Period, Pratt & Whitney and/or its predecessors, wholly owned or controlled subsidiaries, or other affiliates employed and paid wages, salaries, and/or benefits to Class Members in the United States. Pratt & Whitney is "Company A" as alleged in the DOJ Affidavit. *See* DOJ Aff. ¶ 5.

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 12 of 51

32. Agilis Engineering, Inc. ("Agilis") is incorporated in Florida with its principal place of business in Palm Beach Gardens, Florida. During the Class Period, Agilis and/or its predecessors or other affiliates employed and paid wages, salaries, and/or benefits to Class members in the United States. Agilis is identified as "Company F" in the DOJ Affidavit. *See* DOJ Aff. ¶ 6(e).

33. Belcan, LLC ("Belcan") is incorporated in Ohio with its principal place of business in Windsor, Connecticut. During the Class Period, Belcan and/or its predecessors, wholly owned or controlled subsidiaries, or other affiliates employed and paid wages, salaries, and/or benefits to Class members in the United States. Belcan is identified as "Company C" in the DOJ Affidavit. *See* DOJ Aff. ¶ 6(b).

34. Cyient, Inc. ("Cyient") is incorporated in California with its principal place of business in East Hartford, Connecticut. Prior to 2014, Cyient was known under a different corporate name, Infotech Enterprises, Limited. During the Class Period, Cyient and/or its predecessors, wholly owned or controlled subsidiaries, or other affiliates employed and paid wages, salaries, and/or benefits to Class members in the United States. Cyient is identified as "Company D" in the DOJ Affidavit. *See* DOJ Aff. ¶ 6(c).

35. Parametric Solutions, Inc. ("Parametric Solutions") is incorporated in Florida with its principal place of business in Jupiter, Florida. During the Class Period, Parametric Solutions and/or its predecessors, wholly owned or controlled subsidiaries, or other affiliates employed and paid wages, salaries, and/or benefits to Class members in the United States. Parametric Solutions is identified as "Company E" in the DOJ Affidavit. *See* DOJ Aff. ¶ 6(d).

36. QuEST Global Services-NA, Inc. ("QuEST") is incorporated in Ohio with its principal place of business in East Hartford, Connecticut. During the Class Period, QuEST

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 13 of 51

and/or its predecessors, wholly owned or controlled subsidiaries, or other affiliates employed and paid wages, salaries, and/or benefits to Class members in the United States. QuEST is identified as "Company B" in the DOJ Affidavit. *See* DOJ Aff. \P 6(a).

37. Mahesh Patel is a natural person who resides in Glastonbury, Connecticut. Mr. Patel was the Manager and Director of the Pratt & Whitney unit that managed the relationship between Pratt & Whitney and its suppliers. He was the highest-ranking employee within that unit and managed a team of associates from his office in East Hartford, Connecticut. Mr. Patel was the main enforcer of Defendants' illegal agreement and served as an intermediary for communications between co-conspirators. Mr. Patel left Pratt & Whitney in March 2020.

38. Thomas Edwards is a natural person and resident of Connecticut. Starting in or around 2010, Mr. Edwards was employed at the company now known as Cyient, and since around 2013, has been President for Cyient's North America operations. He worked principally from an office in East Hartford, Connecticut. Mr. Edwards is identified in the DOJ Affidavit as "Co-Conspirator 6." *See* DOJ Aff. ¶ 8(f).

39. Robert (Bob) Harvey is natural person residing in Farmington, Connecticut. Beginning in 2010, Mr. Harvey worked for QuEST as Senior Vice President, then President-Strategic Accounts, and, as of 2019, President-Global Business Head. Mr. Harvey worked principally from an office in East Hartford, Connecticut. From 1998 to 2000, Mr. Harvey worked for Pratt & Whitney as a Senior Vice President. Mr. Harvey is identified in the DOJ Affidavit as "Co-Conspirator 1." *See* DOJ Aff. ¶ 8(a).

40. Steven Houghtaling is a natural person and resident of Connecticut. In 2013, he began working for Belcan as a General Manager, and was promoted to Vice President in 2015. Since 2019, he has served as Belcan's Senior Vice President, working principally from an office

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 14 of 51

in Windsor, Connecticut. Mr. Houghtaling is identified in the DOJ Affidavit as "Co-Conspirator 5." *See* DOJ Aff. ¶ 8(e).

41. Frank O'Neill is a natural person and resident of Florida. He has served as Agilis's President and CEO since 1993, working primarily from an office in Palm Beach Gardens, Florida. Mr. O'Neill is identified in the DOJ Affidavit as "Co-Conspirator 8." *See* DOJ Aff. ¶ 8(h).

42. Gary Prus is a natural person and resident of Florida. Beginning at least as early as 2015, Mr. Prus was Chief Operating Officer/Executive Vice President and part owner of Parametric Solutions, and worked principally from an office in Jupiter, Florida. Prior to his employment with Parametric Solutions, Mr. Prus worked for 18 years at Pratt & Whitney. Mr. Prus is identified in the DOJ Affidavit as "Co-Conspirator 7." *See* DOJ Aff. ¶ 8(g).

43. Harpreet Wasan is a natural person residing in South Glastonbury, Connecticut. Beginning in early 2015, Mr. Wasan was Vice President/Strategic Client Partner at QuEST, and worked principally from offices in East Hartford, Connecticut and Tokyo, Japan. He left QuEST in early 2021. Prior to his roles at QuEST, Mr. Wasan worked at Pratt & Whitney for approximately ten years. Mr. Wasan is identified in the DOJ Affidavit as "Co-Conspirator 3." *See* DOJ Aff. ¶ 8(c).

I. <u>FACTUAL ALLEGATIONS</u>

A. <u>The Aerospace Industry</u>

44. The U.S. aerospace industry is the largest aerospace industry in the world and continues to grow as space and defense-related sectors develop. Despite COVID-19's impact on

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 15 of 51

commercial aviation, the United States aerospace and defense industry reported nearly \$700 billion in revenue in 2020.³

45. According to the United States Bureau of Labor Statistics ("BLS"), as of 2020, there were approximately 60,000 aerospace engineers in the United States earning a mean wage of more than \$120,000 per year.⁴

46. Many aerospace companies participate in projects related to national security or defense, which require their engineers to access sensitive or classified information. As a result, engineers are often required to obtain national security clearances. Pratt & Whitney lists the "[a]bility to obtain and maintain a US Government SECRET security clearance or higher" as a basic qualification for some of its aerospace engineering positions.⁵

47. High barriers to entry and specialized work keep the supply of qualified Aerospace Worker candidates low, despite increasing demand. The Aerospace Industry Association's report on the aerospace workforce warned that "the industry faces impending retirements and a shortage of trained technical graduates while work and skills requirements become increasingly advanced—a challenging situation forecast to worsen in the next decade."⁶ The same organization found that 39 percent of aerospace companies predict an "'extreme'

³ PricewaterhouseCoopers, *Global Aerospace and Defense: Annual Industry Performance and Outlook* at 4 (2021), *available at* <u>https://www.pwc.com/us/en/industrial-products/publications/assets/pwc-aerospace-defense-annual-industry-performance-outlook-2021.pdf</u>.

⁴ U.S. Bureau of Labor Statistics., Occupational Employment and Wages, May 2020: 17-2011 Aerospace Engineers, <u>https://www.bls.gov/oes/current/oes172011.htm#st</u> (last visited May 6, 2022).

⁵ Pratt & Whitney, Senior Engineer — Adaptive HPC Structures — P3 (Onsite), <u>https://careers.rtx.com/global/en/job/01485454/Senior-Engineer-Adaptive-HPC-Structures-P3-Onsite</u> (last visited May 6, 2022).

⁶ Aerospace Industries Ass'n, *The Defining Workforce Challenge in U.S. Aerospace & Defense: STEM Education, Training, Recruitment & Retention* at 2 (2016), *available at* https://www.aia-aerospace.org/wp-content/uploads/2016/09/STEM_Report_lowres_V11.pdf.

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 16 of 51

impact on their business growth caused by the [Science, Technology, Engineering, and Mathematics] labor shortage" and that "talent shortages cost an estimated \$14,000 per unfilled position."⁷ As with aerospace engineers, there also has been a shortage of aerospace skilled workers (*e.g.*, assemblers, machinists, tool and die makers, sheet metal workers, patter-makers, and electricians). As of 2012, the average age of Aerospace Workers was reported to be 45 and a survey conducted by Advanced Technology Services (ATS) and ACNielsen reported that 41 percent of skilled tradespeople in the United States would retire by 2017.

48. The relative scarcity of skilled Aerospace Workers and the high demand for their services increase these employees' value, and should also increase the compensation that employers pay to secure and retain them. In a competitive labor market, competition between numerous employers for the small pool of eligible candidates would help "actual and potential employees through higher wages, better benefits, or other terms of employment."⁸

49. Pratt & Whitney is a major player in the aerospace industry with significant market power, employing more than 42,000 people while generating nearly \$21 billion in net sales and \$1.8 billion in adjusted operating profit in 2019.⁹ Engines manufactured by Pratt & Whitney power thousands of civil and military aircraft around the world, including the U.S. military's state-of-the-art F-35 Lightning II fighter jet.¹⁰ Pratt & Whitney claims that its "large

⁷ Aerospace Industries Ass'n, *What Every Candidate Should Know About the Aerospace Workforce and STEM* at 1 (2016), *available at* <u>https://www.aia-aerospace.org/wpcontent/uploads</u>/2016/06/AIA_Campaign_Papers_Workforce.pdf.

⁸ U.S. Dep't of Justice, *Antitrust Guidance for Human Resource Professionals* at 2 (Oct. 2016), *available at <u>https://www.justice.gov/atr/file/903511/download</u>.*

⁹ United Technologies, *Annual Report 2019* at 10 (2019), *available at* <u>https://investors.rtx.com/static-files/5612ce4a-a018-4f37-adc6-a154069a68f3</u>.

 $^{^{10}}$ *Id.*

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 17 of 51

commercial engines power nearly 30 percent of the world's mainline passenger aircraft fleet," and that "[t]hirty-four armed forces around the world use our military engines."¹¹

50. In addition to hiring its own Aerospace Workers, Pratt & Whitney used outsourcing during the Class Period as a source of labor to design, manufacture, and service its aerospace products. In an outsource engagement, Pratt & Whitney would typically issue a "Statement of Work" for a particular project, and outsourcing firms would bid on the project. Once a bid was accepted, Pratt & Whitney and the chosen outsourcing firm would enter into an agreement for the project, and the outsourcing firm would allocate Aerospace Workers from among its own employees to work on the project, often alongside Pratt & Whitney's own employees. Defendants QuEST, Belcan, Cyient, Parametric Solutions, and Agilis were among the outsourcing firms whose employees were outsourced to Pratt & Whitney on projects during the Class Period.

51. In a competitive market, absent collusion, Agilis, Belcan, Cyient, Parametric Solutions, and QuEST would have competed against one another, and against Pratt & Whitney, to recruit and hire the most talented Aerospace Workers by offering them better compensation, wages, and benefits. Aerospace Workers would have benefited from this free market competition.

52. Competition for skilled aerospace labor by lateral recruitment and hiring has a significant impact on employees' mobility and compensation. When aerospace employers become aware of attractive outside opportunities for their employees, the threat of losing these employees to a competitor encourages improvements in compensation so as to retain valuable labor. If an employer does not react to competition on the basis of compensation, their

¹¹ Pratt & Whitney, Our Products, <u>https://prattwhitney.com/products-and-services/</u> products (last visited May 6, 2022).

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 18 of 51

Aerospace Workers would be more receptive to recruiting by a rival employer or seek out such position on their own.

53. Once an Aerospace Worker has received an offer from a rival employer, retaining that employee may require an increase in this individual's compensation. But increasing compensation for one person has broader effects. Such an increase tends to impact salaries across a company and market, at least for those who perform comparable work. One mechanism for this widespread effect is salary discovery, in which information about competing salaries causes higher compensation even among those employees not actively looking to switch employers.

54. Another mechanism by which an individual salary adjustment has broader impact is known as "internal equity." This phenomenon means that employers endeavor to maintain parity in pay levels across employees within the same categories, as well as maintain certain compensation relationships among employees across different job categories.

55. Also known as "wage compression," internal equity has been widely explained and documented in the economic literature. As a recent article notes, "a long tradition in economic thought—as well as in psychology, sociology, and organizational behavior—has advanced the notion that individuals also care about their pay relative to that of their coworkers."¹² Because employees value internal equity, employers respond by implementing uniform compensation structures that pay comparable compensation for comparable work. As a

¹² Emily Breza, Supreet Kaur & Yogita Shamdasani, *The Morale Effects Of Pay Inequality* (Nat'l Bureau of Economic Research, Working Paper No. 22491, Aug. 2016) at 1. *See also* Kevin Caves & Hal Singer, *Analyzing High-Tech Employee: The Dos and Don'ts of Proving Classwide Impact in Wage Suppression Cases*, ANTITRUST SOURCE (Feb. 2015), https://www.antitrustinstitute.org/wp-content/uploads/2018/08/CavesSinger.pdf; GEORGE MILKOVICH, JERRY NEWMAN & BARRY GERHART, COMPENSATION 72 (11th ed. McGraw-Hill 2014) ("Internal alignment, also called *internal equity*, refers to the pay relationships among different jobs/skills/competencies within a single organization.") (emphasis in original).

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 19 of 51

result, when competition for labor leads to higher wages for some, all comparable workers tend to benefit from overall higher pay structures.

56. One textbook explains that "[p]ay structure refers to the array of pay rates for different work or skills within a single organization,"¹³ and refers to examples of pay structures at companies such as Lockheed Martin.¹⁴ Payroll software companies offer advice to employers on achieving internal equity:

Internal equity is the comparison of positions within your business to ensure fair pay. You must pay employees fairly compared to coworkers. Employees must also perceive that they are paid fairly compared to their coworkers. Otherwise, they might feel unvalued and leave. It is easy for employees to find out how much other employees earn via the Internet and word of mouth. If an employee works hard but is paid less than her coworkers who do not work as hard, she might become upset about her wages. When you adopt a straightforward and honest payment system, your employees will believe that they are being paid fairly and with equality. This boosts company morale and employee loyalty, bringing many benefits in the long run. . . .

To create fair pay, you compare employees who do similar jobs for your company. You should consider the tasks your employees do. *If two employees perform similar tasks, they should earn similar wages.*¹⁵

57. Defendants' salary structures for their Aerospace Workers were governed by

internal equity. Defendants set pay structures to ensure that Aerospace Workers with similar

backgrounds and seniority were paid at similar levels. Indeed, this is why Defendants

conspired-to avoid the systematic increases in salaries for all Aerospace Workers that would

occur if they had to compete for talent in a free market.

¹³ MILKOVICH et al., *supra*, at 72.

¹⁴ *Id.* at 73.

¹⁵ Mike Kappel, *For Fair and Equal Pay, Get to Know Your Business's Internal Equity*, PATRIOT SOFTWARE (Dec. 14, 2015) <u>https://web.archive.org/web/20201126132344/https://www.patriotsoftware.com/blog/payroll/what-is-internal-equity/</u> (emphasis added). *See also* Conrado Tapado, *Does Your Company Have Internal Equity?*, PAYSCALE (Apr. 1, 2009) <u>http://www.payscale.com/compensation-today/2009/03/importance-of-internal-pay-equity.</u>

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 20 of 51

58. As an illustration of internal equity among Defendants, one Defendant's employee handbook during the Class Period expressly acknowledged that it would impose "wage structures based on the market value of each position compared to similar organizations in the industry and the local business community. Wage ranges will be reviewed, periodically, to ensure the appropriateness of the structure."

59. In a market untainted by their anticompetitive conspiracy, Defendants would have had an incentive to preempt lateral departures by paying their Aerospace Workers enough that they would be less likely to seek or pursue outside opportunities. Similarly, absent collusion, Defendants would have had an incentive to increase compensation for those employees inclined to join a competitor. Such retention measures would have led to increased compensation for all similarly situated employees. That is, the positive compensation effects of hiring employees from competitors lead to higher wage structures generally and are not limited to the particular individuals who seek new employment or to the particular individuals who would have been recruited.

60. Defendants' conspiracy prevented these procompetitive dynamics from benefiting Aerospace Workers. As a result, Defendants' conspiracy suppressed competition for crosshiring and recruitment and artificially depressed compensation for workers both within and between competitors. Defendants' conspiracy enabled them to avoid the upward price pressure that would have been exerted by competition in a free labor market.

61. Instead of competing vigorously in the labor market for skilled aerospace employees, Defendants entered into an illegal agreement not to compete against each other when it came to recruiting, hiring, and compensating Aerospace Workers. This agreement was undertaken so that Defendants could pay their Aerospace Workers less money than they would

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 21 of 51

otherwise have to in a free market. Defendants benefited from lower labor costs, all at the expense of their employees who were compensated at artificially low levels.

62. Although Defendants have some competitors outside of each other, the Outsourcing Defendants performed work almost exclusively for and supplied their employees primarily to Pratt & Whitney. Thus, having worked mainly on Pratt & Whitney projects, Aerospace Workers employed by any of the Defendants would experience significant barriers to transitioning to another employer outside of Pratt & Whitney and its engineering and skilled labor suppliers.

63. Defendants' employees were also geographically concentrated in Connecticut and northeast South Florida (specifically, in the neighboring towns Palm Beach Gardens and Jupiter). Aerospace Workers in these geographic markets do not generally see jobs outside these areas as reasonable substitutes for working for Pratt & Whitney and its engineering outsourcing firms. This geographic concentration thus made the conspiracy even more potent in suppressing wages because there are high transaction costs to moving large geographic distances for a new job. In other words, Defendants exploited structural geographic barriers that helped keep employees under the thumb of their conspiracy.

B. <u>Defendants' Conspiracy to Restrict Hiring, Recruiting, and Compensation</u> <u>Among Aerospace Workers</u>

64. Beginning at least as early as 2011, Defendants conspired with each other not to hire or recruit each other's employees.¹⁶

65. At all times, Defendants conducted this conspiracy in secret, unbeknownst to the employees it harmed. Defendants took pains to keep it secret that they had conspired with each

¹⁶ It is presently unknown whether Defendants have withdrawn from the conspiracy and, if so, when that occurred.

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 22 of 51

other to suppress labor competition. They hid the existence and terms of the agreement from view due to its illegality and (intended and actual) negative impact on Defendants' employees compensation and career options.

66. Defendants designed their conspiracy to enrich themselves by suppressing the compensation of their Aerospace Workers. This suppression was done by limiting, if not altogether eliminating, competition for these workers once they were originally hired by any Defendant. The absence of normal competition had the effect of allocating the labor market among Defendants.

67. Defendants all drew from the same labor pool. Defendants' conspiracy enabled them to avoid bidding wars to attract and retain employees. Indeed, far from bidding wars, the conspiracy let Defendants avoid paying fair market rates to their Aerospace Workers.

68. To ensure the conspiracy worked, when any Defendant engaged in potential competition to hire or recruit Aerospace Workers, Pratt & Whitney's Patel and other conspirators attempted to stop it. The conspiracy was successful: it suppressed the wages, salaries, and benefits paid to Class members since at least 2011 to levels materially lower than they would have been in a competitive market.

69. Pratt & Whitney explicitly told the other Defendants that they should not recruit or hire each other's employees, and each Defendant agreed to abide by this instruction. This is not something Plaintiffs are inferring or surmising based merely on suspicious circumstances or parallel conduct. To the contrary, direct evidence exists of Pratt & Whitney directing and policing the conspiracy—the existence of which it acknowledged along the way.

70. For example, Patel held a dinner in December 2015 with QuEST's Wasan, another co-conspirator employee of QuEST, and Cyient's Edwards. At that dinner, Patel directly

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 23 of 51

told attendees that they should not poach each other's employees. DOJ Aff. §19. These competitors agreed to follow that instruction. As another example, in an email from September 2016, Patel sent a warning to Prus, the Chief Operating Officer and part owner of Parametric Solutions, stating: "Last time we talked you assured me that you will not hire any [Pratt & Whitney] partners['] employee. This must stop, [sic] otherwise others will also start poaching your employees." DOJ Aff. ¶ 29. Defendants understood that these restrictions applied mutually among each of them, and abided by the agreement. DOJ Aff. ¶ 16.

71. Throughout the conspiracy period, Defendants were in frequent contact and often assured each other of their commitment to maintaining the conspiracy. For example, Pratt & Whitney held frequent meetings among its outsourcers, chaired by Patel. At these meetings, Patel would often raise the goal of depressing labor costs.

72. Defendants convinced each other to abide by the no-poach conspiracy by appealing to their joint interest in suppressing their labor costs in their shared market. For example, in a January 2017 email, Patel wrote Parametric Solutions and instructed: "Please do not hire any partners['] employee, whether they approached or you approached. That is the only way we can pre[v]ent poaching and price war." And in March 2016, while discussing Pratt & Whitney's hiring restrictions, Prus of Parametric Solutions wrote that "Mahesh [Patel] says he does not want the salaries to increase." DOJ Aff. ¶ 24. These statements are direct evidence of an anticompetitive agreement among horizontal competitors, and they lay bare the conspirators' motivation—suppressing the salaries paid to the Aerospace Workers they employed.

73. As another example, in April 2017, a conspirator employed by QuEST emailed Patel to complain that Cyient had hired a current QuEST employee, telling him: "[t]his is against our agreements with our employees and against our known expectations of Pratt & Whitney for

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 24 of 51

the cooperation of the outsource companies," and warning that if the poaching did not stop, it would "drive the price structure up." DOJ Aff. ¶ 25. Patel then sent the conspirator an invitation for a "private discussion" the next day in his office with executives of QuEST and Cyient, including Cyient's Edwards. DOJ ¶ 25.

74. Defendants' mutual prohibition on recruiting and hiring each other's current employees is starkly illustrated by the way Defendants would share information about former employees with their direct horizontal competitors so that these competitors understood who they could hire without violating the terms of the conspiracy.

75. As noted, Defendants' conspiracy was intended to, and did, suppress wages by limiting competition for Defendants' employees. Defendants did not have the same incentive to restrict their hiring practices when a potential employee had *formerly* worked for another Defendant, as they could hire such a person without needing to lure them away from a competitor with better compensation. Agilis and Belcan, for example, shared information with each other about which Aerospace Workers were acceptable to hire (because they no longer were employed at a company).

76. On October 15, 2019, for example, Agilis received an application from an engineer whose resume indicated they had worked for Belcan. Frank O'Neill allowed the application to go forward only after he confirmed that the applicant was a "free agent," meaning he no longer worked for Belcan.

77. Pratt & Whitney policed and enforced the agreement on behalf of the other Defendants in a number of ways. When one Defendant stepped out of line, another Defendant would alert Pratt & Whitney's Patel and ask him to assist in preventing or deterring the conduct.

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 25 of 51

Patel often obliged by reprimanding the offending Defendant. In this way, Defendants' artificial allocation of the relevant labor market were protected and maintained.

78. For example, in May 2016, Houghtaling of Belcan was informed by a colleague that "[a]nother employee" had been hired by Parametric Solutions to work on an outsourcing project. The colleague asked Houghtaling if he "ever discuss[ed] the last one with [Patel]." Houghtaling told the colleague he had spoken to Patel and that Patel "said he'd talk to Parametric Solutions about it." Houghtaling then emailed Patel that Belcan was "losing another employee to [Parametric Solutions]," and named the employee.

79. In November 2016, Prus of Parametric Solutions emailed Patel that Belcan was "actively [r]ecruiting [Parametric Solutions] employees." Patel forwarded Prus's email to Houghtaling and another Belcan manager, saying that "[w]e must not poach each other partners['] employee. Please communicate to [Belcan] HR not to interview or hire active employees working on Pratt & Whitney work." DOJ Aff. ¶ 27.

80. As yet another example for which there is direct evidence, in a February 2017 email, Wasan of QuEST responded to the news that Belcan had made an employment offer to a QuEST engineer by stating "[Belcan] is not allowed to poach any of our employees and I will plan to block this immediately. I will send this to Mahesh today." Wasan immediately forwarded the information about Belcan's offer to Patel, stating that "I am very concerned that [Belcan] believes they can hire any of our employees. . . . Could you please stop this person from being hired by [Belcan]?" DOJ Aff. ¶ 28.

81. Agilis had weekly standing business meetings with Pratt & Whitney, where Patel was present. Defendants' no-poach agreement was discussed in these meetings, the proceedings of which were never publicly disclosed. QuEST also had had weekly standing business meetings

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 26 of 51

with Pratt & Whitney, where Patel was present. Defendants' no-poach agreement was discussed in these meetings, the proceedings of which were never shared with employees or publicly disclosed.

82. Pratt & Whitney also enforced the conspiracy by requiring Aerospace Worker applicants to disclose whether they worked for any company that did outsourcing work for Pratt & Whitney. Pratt & Whitney typically refused to hire any applicant who worked for one of the Outsourcing Defendants. This refusal, too, effectively locked an existing labor market allocation in place.

83. Attempting to advance their careers and escape the artificially low wages at the Outsourcing Defendants, class members would spend time and energy searching and applying for positions at Pratt & Whitney or at other Outsourcing Defendants. Class members had no idea that these applications were doomed to failure because of Defendants' conspiracy, which was designed to keep Aerospace Workers stuck in underpaying jobs so that Defendants could jointly profit at the expense of their employees.

84. Another way Pratt & Whitney enforced the conspiracy was by refusing to staff on their projects Aerospace Workers hired away from one Outsourcing Defendant by another. Pratt & Whitney instituted an approval process whereby outsourcers were required to submit for approval by Pratt & Whitney a list of employees who the outsourcer planned to staff on a new Pratt & Whitney project. Patel and his second-in-command for outsourcing, Matt Lavoie, exercised complete control over the approval process. Without this approval, Outsourcing Defendants could not staff their Aerospace Workers on Pratt & Whitney projects.

85. Given that the Outsourcing Defendants and their employees worked principally on Pratt & Whitney projects, being blacklisted like this had a deterrent effect on competition for

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 27 of 51

labor. The Outsourcing Defendants understood that Pratt & Whitney could withhold approval for any employees who were hired from another Outsourcing Defendant or Pratt & Whitney. This allowed Pratt & Whitney to enforce the conspiracy by causing the Outsourcing Defendants to pay the salaries of employees who were working substantially reduced hours.

86. Pratt & Whitney also threatened to cut the Outsourcing Defendants off from Pratt & Whitney's business if they violated the conspiratorial agreement. For example, a series of internal emails from June 2018 shows that QuEST complained to Pratt & Whitney after Belcan made an offer of employment to a QuEST engineer. Following that complaint, Pratt & Whitney "threatened to pull all Pos [project orders] from [Belcan]" if Belcan hired the employee. The next day, a Belcan employee emailed Patel that, "Per our conversation yesterday, this email is to confirm that *we have rescinded the offer letter*" for the engineer. DOJ Aff. ¶ 33.

87. Likewise, when Belcan deviated from the agreement and recruited employees from QuEST, QuEST informed Pratt & Whitney. Pratt & Whitney then threatened to stop hiring Belcan for its projects. Belcan then retracted the job offers that it had already extended to QuEST employees (without telling the prospective hires the real reasons for the retractions).

88. These examples, supported by direct evidence of the agreement, confirm that Defendants are horizontal competitors, operating at the same level of the market for skilled aerospace labor, and hiring from the same pool of talent.

89. In addition to using Patel as a conduit, the Outsourcing Defendants also discussed the no-poach agreement directly with each other. For example, in a September 2019 email between O'Neill of Agilis and Edwards of Cyient, Edwards asked O'Neill to stop "actively recruiting" Cyient employees. O'Neill responded by confirming to Edwards that Agilis's "general aim is NOT to recruit from the local 'competition' because no one wins; salaries rise,

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 28 of 51

the workforce get [sic] unstable, and our margins all get hurt." Edwards thanked O'Neill and added, to reinforce the quid-pro-quo nature of the conspiracy, that "I flat out ask our teams not to hire people from the other Pratt & Whitney suppliers." DOJ Aff. ¶ 34.

90. Pratt & Whitney also discussed its hires with the Outsourcing Defendants. On March 17, 2016, for example, Pratt & Whitney asked Agilis whether it would be acceptable for Pratt & Whitney to hire a particular aerospace engineer. O'Neill responded that the hire would "undermine the trust" between the two entities, and subsequently Pratt & Whitney did not hire the candidate. O'Neill was referring to the no-poach agreement.

91. As noted, Defendants were aware of the illegality of their conduct but that did not stop them. As early as January 2016, managers and executives at Belcan discussed the fact that no-hire agreements between competitors violate antitrust laws. A later email showed Belcan's Houghtaling planning a meeting with Patel with an agenda item, "Informal poaching agreement between outsource suppliers. *Recent Apple lawsuit because these agreements are illegal*" (emphasis added). In a separate email thread, Houghtaling expressed concern about the agreements, stating, "[Pratt & Whitney] (Mr. Patel) is asking (insisting) that we not interview anyone currently employed by our competitors I'm not sure if this is legal, but that is what they are requesting we do." DOJ Aff. ¶ 35-37. The next day, Belcan's Human Resources Director conveyed that she and another Belcan manager "spoke with Mahesh this afternoon. He understands our concern with antitrust compliance [sic], however, he still requested that our recruiters not speak with applicants who are current[ly] employed with [Belcan] competitors." *Id.* Defendants nevertheless continued to conspire.

92. The DOJ's investigation uncovered "no evidence" that Patel or the Outsourcing Defendants ended their conspiracy after the incidents described above. DOJ Aff. ¶ 39.

C. <u>The Conspiracy to Further Restrict Hiring and Recruiting Between Pratt &</u> <u>Whitney and Outsourcing Defendants</u>

1. Pratt & Whitney and QuEST

93. As part of the overarching no-poach agreement, Pratt & Whitney and QuEST had specific arrangements that reinforced the no-poach conspiracy and further restrained competition in the market for Aerospace Workers. These included a two-year tenure restriction and hiring freezes.

94. The employees harmed by these agreements were never informed that these restrictive arrangements were part of an overarching no-poach conspiracy.

(a) <u>Pratt & Whitney agreed not to recruit or hire QuEST employees</u> <u>until they had worked for QuEST for at least two years</u>

95. The two-year tenure agreement was formed in 2011. In September 2011, Harvey (of QuEST) and a QuEST account manager attended a dinner with Patel and a Pratt & Whitney Vice President to whom Patel directly reported. The next day, Harvey emailed the dinner group and said, "We truly appreciate and value our strategic relationship. . . . I thought I would take the lead in summarizing what we discussed last night and proposed next steps" The first item in the summary was called "Personnel Transfers," which Harvey described as the set of "new policy/guidelines" that the Pratt & Whitney Vice President had reviewed at the dinner, and which outlined a requirement for a "min. 24 months" for such "Personnel Transfers." Consistent with their knowledge that their conspiracy was unlawful, and their consequent efforts to keep their unlawful conduct secret, Harvey noted that Patel had advised to minimize the written record on that issue: "Following Mahesh's previous counsel, I am not going into detail in writing on this subject." DOJ Aff. ¶ 42.

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 30 of 51

96. In late 2011, Harvey and other QuEST executives and managers regularly communicated with Patel and other Pratt & Whitney employees to maintain and enforce this agreement. DOJ Aff. ¶ 43.

97. As an example, in October 2012, after receiving a voicemail from Patel, a person with knowledge of the conspiracy emailed him: "[Employee]'s tenure at [QuEST] dates to May 2011. Based on our agreement of two year minimum tenure, we would ask that [Pratt & Whitney] not pursue employment of [him] at this time." DOJ Aff. ¶ 44.

98. In June 2015, Patel emailed Wasan (of QuEST) and two other QuEST managers, stating that Pratt & Whitney "is interested in interviewing and hiring" two QuEST employees, "[p]lease provide your concurrence." In response, a QuEST manager told Patel that one of the employees had worked at QuEST for four and a half years, and thus "meets requirements," but the other "only has 8 months and does not meet obligation, so [QuEST] cannot provide concurrence." DOJ Aff. ¶ 45.

99. As yet another example, in April 2017, one QuEST manager emailed another QuEST manager that he had received a notice from Pratt & Whitney that it wanted to hire a QuEST employee but the employee "wouldn't meet our requirements for two years." The same manager then emailed Patel that the employee "does not meet tenure requirements." In response, Patel told a Pratt & Whitney Human Resources employee, "[QuEST] will not release him. . . . He has not completed 2 [y]ears as our verbal agreements." DOJ Aff. ¶ 46.

100. While the two-year restriction was known to certain QuEST Aerospace Workers, their awareness of this limited restriction did not alert them to the existence of the broader nopoach conspiracy among Defendants. There was nothing about the two-year restriction that

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 31 of 51

would have given a reasonable employee reason to suspect the larger agreement, the membership and terms of which extended well beyond Pratt & Whitney and QuEST.

(b) Pratt & Whitney and QuEST agreed on hiring freezes

101. In furtherance of the conspiracy, from approximately 2015 through 2017, Patel and QuEST representatives also agreed to periods of time—from several months to nearly an entire year (2016)—during which Pratt & Whitney would not recruit or hire *any* QuEST employees, with only very limited exceptions. The companies referred to these periods as "freezes" or "moratoria." DOJ Aff. ¶ 47.

102. For example, in January 2016, Patel and Wasan (of QuEST) put in place a hiring freeze for 2016. Wasan sent an internal email stating that "I am planning to meet with Mahesh later this week to discuss the hiring matrix I developed to limit the hiring. Also I am going to tell him that he needs to block" two QuEST engineers "from being hired until we come to an agreement on the acceptable limit to hire [from] our team." DOJ Aff. ¶ 49.

103. Patel enforced this agreement within Pratt & Whitney. For example, in September 2017, Patel emailed Pratt & Whitney's Vice President of Human Resources-Engineering and told her to "direct your HR team not to hire [QuEST] outsource resources currently deployed on [Pratt & Whitney] projects till end of this year. . . . [QuEST] senior leadership including CEO has repeatedly raised concerns on [Pratt & Whitney] hiring [QuEST] employees. We will lift [QuEST] hiring restriction from Jan 1, 2018." DOJ Aff. ¶ 50.

104. Just like the overall conspiracy, these hiring freezes were motivated by a shared desire among Pratt & Whitney and QuEST to suppress wages and costs. For Pratt & Whitney, this had two benefits. First, by suppressing wages for Aerospace Workers, Pratt & Whitney was able to pay its own employees lower wages. Second, by agreeing to restrict hiring of QuEST's employees, Pratt & Whitney helped keep QuEST's wages—and therefore its own costs—lower

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 32 of 51

than they would have been in a competitive market. The DOJ's investigation revealed that QuEST expressly appealed to these interests in keeping labor costs artificially low.

105. In June 2017, Harvey (of QuEST) proposed to Pratt & Whitney's parent company a "partnership approach on how we can minimize bill rate increases necessary to hire and retain resources needed to provide the desired services[.]" DOJ Aff. ¶ 52. In the attached presentation, Harvey asked for additional hiring restrictions between the two companies, given that "[w]e have found that customer hiring of our resources puts pressure on [QuEST]'s and our customers' [*e.g.*, Pratt & Whitney's] ability to contain labor cost increases in our joint 'ecosystem' over time." *Id*. This statement lays bare that the conspiracy was expressly designed to suppress wages paid by both the Outsourcing Defendants *and* Pratt & Whitney.

2. <u>Pratt & Whitney and the other Outsourcing Defendants</u>

106. Similar to its agreements with QuEST, Pratt & Whitney made agreements in furtherance of the broader conspiracy with each of the other Outsourcing Defendants pursuant to which Pratt & Whitney would not hire Aerospace Workers in the jet propulsion systems markets from them. These agreements too helped Defendants suppress wages for the aerospace engineers they employed.

107. Although there were a limited number of exceptions to these agreements granted in extraordinary situations, these rare instances only highlight the general prohibition that prevented almost any movement by Aerospace Workers from Agilis, Belcan, Cyient, and Parametric Solutions to Pratt & Whitney, despite the strong desire of the Aerospace Workers employed at these outsourcing companies to improve their compensation at Pratt & Whitney.

108. Many employees of the Outsourcing Defendants applied to Pratt & Whitney during the Class Period hoping to escape their artificially low compensation. Yet application after application was rejected, despite the fact that these outsourced Aerospace Workers often

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 33 of 51

worked alongside Pratt & Whitney engineers and did the same tasks, had the same training, and reported to the same supervisors.

109. The agreement that Pratt & Whitney would not freely hire from any of the other Outsourcing Defendants further limited employees' options and resulted in artificial allocation of the market for skilled aerospace employees.

D. <u>The Effects of the No-Poach Conspiracy</u>

110. Defendants' conspiracy suppressed the compensation (including salaries, wages, and benefits) offered and paid to their Aerospace Workers while restricting the employment opportunities available to these employees.

111. Defendants competed for a limited supply of qualified Aerospace Workers.

112. Absent the conspiracy, Defendants would have vigorously competed to recruit, hire, and retain top aerospace engineers and other skilled workers, including by directly soliciting competitors' employees with better offers.

113. The United States Department of Justice has been clear that "[a]greements among competitors not to solicit or hire each other's employees harm competition in labor markets in the same way that agreements among them to allocate customers or divide product markets harms competition in those markets." *In re: Railway Industry Employee No-Poach Antitrust Litigation*, 2:18-MC-798-JFC (W.D. Pa. Feb. 8, 2019), Dkt. 158 at 4 ("DOJ Railway Statement of Interest").

114. Indeed, the Department of Justice has criminally prosecuted many such marketallocation agreements as *per se* violations of Section 1 of the Sherman Act. *Id.* at 6.

115. Based on long-standing Supreme Court precedent, the Department of Justice has recognized that "[j]ust as an agreement among competitors to allocate customers eliminates

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 34 of 51

competition for those customers, an agreement among them to allocate employees eliminates competition for those employees." *Id.* at 7.

116. Agreements not to compete in product and labor markets are virtually indistinguishable in terms of their competitive harms. "[J]ust as allocation agreements in product markets have almost identical anticompetitive effects to price-fixing agreements, no-poach agreements among competing employers have almost identical anticompetitive effects to wage-fixing agreements: they enable the employers to avoid competing over wages and other terms of employment offered to the affected employees." *Id.* at 8.

117. This dynamic is well illustrated by Defendants' conspiracy and its effects. As it was intended to do, Defendants' agreement resulted in pervasive wage suppression among their Aerospace Workers. The systemic impact of Defendants' conspiracy meant that the Outsourcing Defendants paid artificially suppressed wages to their Aerospace Workers even when they supplied these Aerospace Workers to clients other than Pratt & Whitney.

118. Defendants were only able to maintain their artificially low salaries because each of them, as horizontal competitors, agreed not to break ranks and compete with each other based on compensation.

119. Wage suppression resulting from Defendants' conspiracy impacted Aerospace Workers employed by all Defendants. Although the Outsourcing Defendants typically paid less than Pratt & Whitney, Defendants' conspiracy also resulted in artificially low pay at Pratt & Whitney itself. Because the Outsourcing Defendants paid artificially low salaries, Pratt & Whitney could also pay less than it would in a competitive market when it competed against the Outsourcing Defendants to hire a new Aerospace Worker, or in the rare instance when it was allowed to hire an employee away from a Outsourcing Defendant. In other words, because the

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 35 of 51

Outsourcing Defendants were paying artificially low wages, all Pratt & Whitney had to do to win a salary war was exceed these suppressed salaries.

120. Free market competition for labor would lead to upward pressure on compensation as firms sought to lure top talent away from their competitors while ensuring their current employees rejected any outside solicitation. In other words, according to the Antitrust Guidance For Human Resource Professionals issued by the DOJ's Antitrust Division and the Federal Trade Commission, "competition among employers helps actual and potential employees through higher wages, better benefits, or other terms of employment."¹⁷ Conversely, "[r]obbing employees of labor market competition deprives them of job opportunities, information, and the ability to use competing offers to negotiate better terms of employment."¹⁸

121. Defendants conspired to harm their employees by pledging not to solicit or hire each other's workers. Freedom from competition allowed Defendants to pay their employees less than they would have been paid in a competitive market. No-poach agreements like these "enable [] employers to avoid competing over wages and other terms of employment offered to the affected employees" and prevent employees from "reap[ing] the benefits of competition among those employers that may result in higher wages or better terms of employment."¹⁹

122. Defendants' conspiracy also cut off the free flow of information within the aerospace engineering and skilled labor market, allowing Defendants to keep costs down by obscuring or eliminating the availability of better opportunities elsewhere. Put differently,

¹⁷ U.S. Dep't of Justice, *supra* note 8 at 2.

¹⁸ U.S. Dep't of Justice, *supra* note 1.

¹⁹ Corrected Statement of Interest of the United States of America at 10, *Stigar v. Dough, Inc. et al.*, No. 2:18-cv-244-SAB (E.D. Wash. Mar. 18, 2019) (Dkt. 34).

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 36 of 51

Defendants' conspiracy greatly increased the difficulty their employees faced in searching for better job opportunities.

123. Direct solicitation from competing employers benefits individual employees because competing employers may make offers that exceed an employee's current compensation. That employee can then secure additional compensation by either changing employers or negotiating increased compensation from her current employer. In addition, employees often share information about offers, which can empower other employees to negotiate with their employers or seek similar or better terms from their current employers.

124. Defendants' conspiracy also cut off the free flow of information to employers who might otherwise have increased compensation to compete in the labor market. Firms that directly solicit competitors' employees will learn whether their offered compensation is sufficient to lure its competitors' employees or not, and they are likely to increase compensation offers to ensure they remain competitive. Similarly, firms that learn that their compensation is lower than competitors may preemptively increase compensation in order to avoid losing employees to poaching.

125. Defendants' conspiracy successfully controlled labor costs by stifling competition for skilled aerospace labor, suppressing compensation to their employees, and restricting the free movement of those employees by eliminating new employment opportunities.

126. Defendants benefitted from their conspiracy at the expense of Class members. Defendants could have operated in the aerospace industry without their anticompetitive agreement—*i.e.*, paying competitive wages. Pratt & Whitney could have sought bids from the Outsourcing Defendants for its projects and staffed (in whole or in part) projects with Outsourcing Defendants' Aerospace Workers while competing on compensation for those

Aerospace Workers. Instead, Defendants decided to pay their employees artificially low compensation so as to avoid the inconvenience of having to compete for skilled labor on the merits.

II. EQUITABLE TOLLING DUE TO DEFENDANTS' CONCEALMENT

127. Defendants actively and effectively concealed their collusion from its inception in 2011, as alleged herein, from Plaintiffs and the Class. As a result of the inherently self-concealing nature of Defendants' conspiracy, as well as Defendants' fraudulent concealment of their agreements, all applicable statutes of limitations affecting Plaintiffs' and the Class's claims have been tolled.

128. Unlike public prices for goods, employees' salaries are often hidden from public knowledge and difficult to ascertain. This opacity makes it very difficult for one employee to compare wages across employers. Just as a passenger on a flight may have paid more or less than their fellow passengers but has no realistic practical way of discovering this information, pay disparities between employees at competitor companies are, practically speaking, effectively hidden from view.

129. Short of applying for a job and receiving an offer—a scenario Defendants' conspiracy effectively guaranteed would almost never happen among their co-conspirator horizontal competitors—Aerospace Workers had no way to discover what peer employees at competitors were earning.²⁰

130. Knowing that their anticompetitive agreements were illegal, Defendants did not commit them to writing. The employees whose wages were suppressed, and who had

²⁰ Although outsourced employees of the Outsourcing Defendants were generally aware that Pratt & Whitney employees earned more than they did, the quantum of this disparity was also kept from Plaintiffs and Class members by Defendants.

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 38 of 51

professional opportunities denied to them by the conspiracy, were not informed that their careers were governed by these secret agreements and had no way of discovering this crucial fact.

131. In addition to deliberately leaving no formal trace of their conspiracy (as one would a legitimate agreement), Defendants used various methods to conceal their conspiracy. These carefully-selected methods included conducting in-person meetings among the conspirators, and minimizing and concealing the written record of their discussions and agreements. For example, in December 2015, Pratt & Whitney held a dinner attended by Patel and representatives from several other Defendants, including Edwards (Cyient) and Wasan (QuEST). At the dinner Patel told the other attendees they should not poach each other's employees. DOJ Aff ¶ 25.

132. After another dinner meeting at which Defendants discussed their no-poach agreement, Harvey (QuEST) stated that Patel had advised the attendees to minimize the written record of their discussion, writing "Following Manesh [Patel]'s previous counsel, I am not going into detail in writing on this subject." DOJ Aff. ¶ 42.

133. While Defendants concealed their unlawful agreement, they simultaneously misrepresented to Plaintiffs and the Class that they were abiding by antitrust and fair competition laws. For example, Raytheon Technologies Corporation, the parent company of Pratt & Whitney, states in its Code of Conduct that "anti-competitive activities are always a violation of our values."²¹

²¹ Raytheon Technologies, *Code of Conduct* at 22 (2020), *available at* <u>https://raytheonethicscheckline.webline.saiglobal.com/RTX-Code-of-Conduct-English_200317.pdf</u>. United Technologies Corporation—Pratt & Whitney's parent corporation prior to the formation of Raytheon Technologies Corporation through the April 2020 merger of United Technologies Corporation and Raytheon Co.—had a similar (undated) policy in its Code of Conduct publicly available online as of January 19, 2022 (since removed) which stated: "[A]nti-competitive activities are always a violation of our core values. They can also result in

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 39 of 51

134. Belcan's Code of Conduct "requires and expects everyone to conduct business fairly, impartially, and *in full compliance with all laws and regulations*."²²

135. Cyient has a similar policy outlined in its Code of Conduct. It states that "Directors and Senior Management personnel shall avoid actions that could reasonably be construed as being anti-competitive, monopolistic or otherwise contrary to laws governing competitive practices in the marketplace, including antitrust laws."²³

136. Similarly, in its Code of Conduct, QuEST states that "anti-competitive activity will not be tolerated."²⁴

137. It was reasonable for Plaintiffs and the Class to believe that Defendants were enforcing and abiding by these codes of conduct and the policies stated therein.

138. Defendants' active concealment of their conspiracy did not give rise to facts that would put Plaintiffs or the Class on inquiry notice that Defendants conspired to restrict competition for Class members' services through anti-solicitation agreements. Given Defendants' concealment and misrepresentations, Plaintiffs and the Class could not have discovered the conspiracy until December 2021, when the Justice Department's complaint was made public.

²² Belcan, *Code of Conduct* (2019), <u>https://www.belcan.com/about/corporate-beliefs/</u> (emphasis added).

²³ Cyient, *Code of Conduct* (Apr. 15, 2016), *available at* <u>https://www.cyient.com/hubfs</u>/5724847/FY_19_Revamp_Assets_Website/Investors%20/Corporate%20Governance/Code_of_ Conduct_150416_edited.pdf.

²⁴ QuEST Global Inc., *QuEST Code of Conduct* at 59 (Sept. 2020), *available at* <u>https://3fee7a1sld751eqrjr3a035t-wpengine.netdna-ssl.com/wp-content/uploads/2021/08/Code-of-Conduct-Brochure-v4-Sep-2020.pdf</u>.

severe civil or criminal penalties for companies and individuals. We compete vigorously and legally, not only because it's good for our business and reputation, but because it's the right thing to do." United Technologies, *United by Values* at 27 (on file with Plaintiffs) (last viewed May 6, 2022).

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 40 of 51

139. Prior to December 2021, Plaintiffs and the Class reasonably considered the aerospace engineering industry to be competitive, and no reasonable person under the circumstances would have had reason to begin to investigate the legitimacy of wages, salaries, or benefits paid by Defendants to engineers in the United States (at least until the Department of Justice began interviewing engineers as part of its investigation).²⁵

140. The concealed, suppressed, and omitted facts would have been important to Plaintiffs and members of the Class because they related to potential employment opportunities and increases in compensation.

141. Because of Defendants' concealment, any applicable statute of limitations affecting or limiting the rights of action by Plaintiffs or members of the Class have been tolled during the period of concealment.

III. <u>CLASS ACTION ALLEGATIONS</u>

142. Plaintiffs, on behalf of themselves and those similarly situated, seek damages against Defendants based on the allegations contained herein.

143. Plaintiffs bring this action on behalf of themselves and all others similarly situated pursuant to Federal Rules of Civil Procedure 23(a), 23(b)(2), and 23(b)(3). The Class is defined as:

All persons employed by Pratt & Whitney, Agilis, Belcan, Cyient, Parametric Solutions, QuEST, or their wholly-owned subsidiaries as Aerospace Workers at any time from January 1, 2011 through the present (the "Class Period"). Excluded from the Class are Defendants and their affiliates, parents, subsidiaries, and co-conspirators, whether or not named in this Complaint, senior officers and directors, and human resources personnel of Defendants and the United States government.

²⁵ Although certain former employees of Defendants were interviewed by the Department of Justice prior to December 2021, which indicated that there was some potential unlawful conduct being investigated, even these individuals were not told the nature or scope of the federal criminal investigation.

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 41 of 51

144. *Numerosity*. Members of the Class are so numerous that joinder is impracticable. Plaintiffs do not know the exact size of the Class, but believe that there are thousands of Class members geographically dispersed throughout the United States. Moreover, given the costs of complex antitrust litigation, it would be uneconomical for many plaintiffs to bring individual claims and join them together. The Class is readily identifiable.

145. *Typicality*. Plaintiffs' claims are typical of the claims of the members of the Class. Plaintiffs and all members of the Class were damaged by the same wrongful conduct of Defendants.

146. Plaintiffs will fairly and adequately protect and represent the interests of the Class. The interests of Plaintiffs are coincident with, and not antagonistic to, those of the Class. Accordingly, by proving their own claims, Plaintiffs will prove other Class members' claims as well.

147. *Adequacy of Representation*. Plaintiffs are represented by counsel who are experienced and competent in the prosecution of class action antitrust litigation and in the representation of individual employees and groups of employees. Plaintiffs and their counsel have the necessary financial resources to adequately and vigorously litigate this class action. Plaintiffs can and will fairly and adequately represent the interests of the Class and have no interests that are adverse to, conflict with, or are antagonistic to the interests of the Class.

148. *Commonality*. There are questions of law and fact common to the Class that relate to the existence of the conspiracy alleged, and the type and common pattern of injury sustained as a result thereof, including, but not limited to:

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 42 of 51

(a) Whether Defendants entered into a no-poach agreement to restrict

competition in the labor market in which Plaintiffs and the other Class members sold their services;

(b) the identity of the participants in the conspiracy;

(c) the duration of the conspiracy;

(d) the nature and character of the acts performed by Defendants and their coconspirators in furtherance of the conspiracy;

(e) whether the conduct of Defendants and their co-conspirators, as alleged in this Complaint, caused injury to the business and property of Plaintiffs and other members of the Class;

(f) whether Defendants and their co-conspirators fraudulently concealed the conspiracy's existence from Plaintiffs and the members of the Class;

(g) whether Defendants have acted or refused to act on grounds generally applicable to the Class, thereby making appropriate final injunctive relief or corresponding declaratory relief with respect to the Class as a whole; and

(h) the appropriate injunctive and equitable relief for the Class.

149. *Predominance*. Questions of law and fact common to the members of the Class predominate over questions that may affect only individual Class members because Defendants have acted on grounds generally applicable to the entire Class, thereby making a common methodology for determining class damages as a whole appropriate. Such generally applicable conduct is inherent in Defendants' wrongful conduct.

150. *Superiority*. Class action treatment is a superior method for the fair and efficient adjudication of the controversy. Such treatment will permit a large number of similarly situated,

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 43 of 51

geographically dispersed persons or entities to prosecute their common claims in a single forum simultaneously, efficiently, and without the unnecessary duplication of evidence, effort, or expense that numerous individual actions would engender. The benefits of proceeding through the class mechanism, including providing injured persons or entities a method for obtaining redress on claims that could not practicably be pursued individually, substantially outweigh any potential difficulties in managing this class action. The Class has a high degree of cohesion, and prosecution of the action through representatives would be unobjectionable.

151. Plaintiffs know of no special difficulty to be encountered in the maintenance of this action that would preclude its maintenance as a class action.

CLAIM FOR RELIEF

(Conspiracy to Restrain Trade in Violation of §1 of the Sherman Act, 15 U.S.C. §1)

152. Plaintiffs incorporate the preceding paragraphs by reference.

153. Defendants knowingly, intentionally, and cooperatively engaged in a contract, combination, or conspiracy in unreasonable restraint of trade, in violation of Section 1 of the Sherman Act, 15 U.S.C. § 1. Specifically, Defendants agreed to restrict competition for Class members' services through a no-poach agreement, as detailed herein, with the purpose and effect of suppressing Class members' compensation and potential job opportunities and restraining competition in the market for Class members' services.

154. Defendants are horizontal competitors who operate at the same level of the aerospace market when it comes to hiring skilled Aerospace Workers. Defendants compete for skilled labor in this market. Class members would apply for positions across Defendants, as they employed the same or similarly skilled labor.

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 44 of 51

155. Defendants' agreement to eliminate competition for skilled aerospace labor allocated the employment market among themselves, and had no lawful or legitimate procompetitive business purpose.

156. Defendants' no-poach agreement is a *per se* violation of Section 1 of the Sherman Act.

157. The U.S. Department of Justice has made clear that no-poach agreements among competing employers are a type of allocation agreement affecting a labor market and that, like other allocation agreements, they are *per se* unlawful.

158. Defendants' agreements are naked restraints of trade that serve no purpose except for stifling competition, to the detriment of the market for employee labor and the employees comprising that market. Defendants' conspiracy was not reasonably necessary to further any separate, legitimate business transaction or collaboration.

159. Naked no-poach agreements of the kind entered into by Defendants "are *per se* illegal because they eliminate competition in the same irredeemable way as agreements to allocate customers or markets." DOJ Railway Statement of Interest at 9.

160. Defendants' no-poach agreement is also a violation of Section 1 of the Sherman Act to the extent any "quick look" analysis is employed. Defendants are competing firms that agreed not to compete for employees. Under basic economic theory, when competitors agree not to hire each other's employees, compensation stagnates.

161. Defendants' conduct injured Plaintiffs and other Class members by depriving them of free and fair competition in the market for their services.

162. Because Defendants' conspiracy is *per se* illegal under the federal antitrust laws, Plaintiffs need not define a relevant product or geographic market.

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 45 of 51

163. To the extent a relevant market needs to be defined for any reason, the market restrained by Defendants' conduct is the market for the labor services of skilled Aerospace Workers in the United States, or alternatively, in local geographic markets in and around Hartford-East Hartford-Middletown, Connecticut metropolitan area and Palm Beach County, Florida.

164. As of 2020, Pratt & Whitney was reported to have 35% of the global market for commercial aircraft engines²⁶ and nearly 50% of the domestic market for military aircraft engines. Although precise figures are not publicly available, Pratt & Whitney together with the Outsourcing Defendants comprised even more of these markets. Defendants thus possessed market power in the relevant market for skilled aerospace labor.

165. Defendants' market power can be demonstrated through both direct and indirect evidence.²⁷ In the output market, direct evidence of market power is shown by the ability to control prices and output or exclude competitors.²⁸ Indirect evidence of market power may be inferred from market shares, "in conjunction with other market characteristics including the

²⁶ Statista, *Market share of the leading commercial aircraft engine manufacturers worldwide in 2020*, <u>https://www.statista.com/statistics/1099835/global-aircraft-engine-manufacturer-market-share/</u> (last visited May 7, 2022).

²⁷ See Todd v. Exxon Corp., 275 F.3d 191, 206-07 (2d Cir. 2001) (direct or indirect evidence can be used to show market power).

²⁸ See Tops Mkts., Inc. v. Quality Mkts., Inc., 142 F.3d 90, 98 (2d Cir. 1998) (market power "may be proven directly by evidence of the control of prices"); Todd, 275 F.3d at 206 (market power can be showing "that a defendant's conduct exerted an actual adverse effect on the market" meaning that if plaintiffs can show that defendants' exchange of salary information "did in fact have an anticompetitive effect on the market for MPT labor in the oil and petrochemical industry, we would not deny relief on the basis of market share figures").

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 46 of 51

strength of competition, the probable development of the industry, the barriers to entry, the nature of the anticompetitive conduct and the elasticity of consumer demand."²⁹

166. As in the output market, both direct and indirect evidence can illuminate the existence of market power over input providers, including labor. Here, Defendants' market power is demonstrated directly by the very existence of their multi-year conspiracy to fix, maintain, and suppress compensation for Plaintiffs and other members of the Class. The Indictment makes clear that the stated purpose of Defendants' conspiracy was to "prevent poaching and price war[s]" that would "drive the price structure up." Indictment ¶ 27(b–c). Had there existed competing opportunities for Defendants' employees to make more money at other aerospace engineering firms, they would have ceased their employment with Defendants and pursued those more lucrative opportunities. If these conditions had existed, Defendants' compensation-suppressing conspiracy would not have been economically viable and would have collapsed. This clearly did not happen as evidenced by the Indictment which charges ongoing compensation-fixing and no-poach conspiracy between 2011 and 2019.

167. Indirect evidence of market power is also present. Defendants control a substantial portion of the available skilled aerospace jobs across the United States, and more particularly, in specific geographic markets. For example, CareerBuilder data from the last two years shows that Defendants and their affiliates comprised 44% of available job postings for Aerospace Workers in Connecticut.³⁰

168. Further entrenching Defendants' control over the skilled aerospace labor market is that Defendants' employees are largely unwilling to relocate geographically. This limits their

²⁹ Geneva Pharms. Tech. Corp. v. Barr Lab'ys Inc., 386 F.3d 485, 501 (2d Cir. 2004) (internal citation and quotation marks omitted).

³⁰ The two-year job posting window in the CareerBuilder "Supply and Demand" analytical tool shows no postings from defendants Agilis or Parametric.

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 47 of 51

employment opportunities to companies within the same general area as where they currently live or work. Evidence of this is found in the CareerBuilder data, which shows that over 70% of employees who listed Defendants Pratt & Whitney, Belcan, QuEST, and Cyient on their resumes are unwilling to relocate. Such data underscore the limited outside employment options available to Class Members, and Defendants' ability to exercise market power over them to restrain their wages.

169. Even though outside options may exist *in theory*, numerous search frictions limit the geographic scope of the labor market, allowing buyers such as Defendants to place downward pressure on wages in specific locations.³¹ A recent 2021 study found that search frictions and switching costs may grant monopsony power to incumbent employers (such as Defendants) by reducing workers' outside options.³² This study also found that "moving costs are substantial and that labor market frictions primarily inhibit the employed. Reducing these frictions would result in a higher wage elasticity and lower employer monopsony power.³³ A 2018 Harvard Law Review article further explains that: "Because a worker's existing employer knows that the worker's search cost is high, the employer can reduce compensation—including wages, benefits, and workplace amenities—or fail to increase compensation despite the worker's

³¹ Adib Ahmad, *What can search frictions tell us about the labor market?*, U.S. BUREAU OF LABOR STATISTICS MONTHLY LABOR REVIEW (Oct. 2020), <u>https://www.bls.gov/opub/mlr/2020/book-review/what-can-search-frictions-tell-us-about-the-labor-market.htm</u>.

³² Tyler Ransom, Labor Market Frictions and Moving Costs of the Employed and Unemployed, J. HUMAN RES., Mar. 2021, at 1.

³³ *Id.* at 2 ("…lower levels of migration may indicate a less competitive labor market when worker are unable or unwilling to move, their outside options are diminished, and employers can compensate them below their market value…Moving costs depend on employment status, and frictions depend on both employment status and local labor market conditions").

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 48 of 51

contributions because the employer knows that the worker can find an alternative job only with difficulty."³⁴

170. Defendants' employees also obtain specialized training on projects specific to Pratt & Whitney. These project-specific skills limit their mobility to aerospace engineering firm outside of Defendants.

171. Economic literature demonstrates that buyers can exercise monopsony power particularly in labor markets—while holding substantially lower shares than those necessary to exercise monopoly power in output markets.. For example, the higher education market consists of approximately four thousand degree-granting institutions in the United States (an average of eighty per state). Nonetheless, a 2019 paper authored by Austan Goolsbee, former Chairman of the Council of Economic Advisers, and Chad Syverson, editor of the Journal of Political Economy, found that institutions of post-secondary education have significant monopsony power over their tenure-track faculty. The authors also found that "[t]he degree of a college's monopsony power is therefore related to its size, but not any measure of local market share."³⁵ Another paper shows that a significant degree of labor market power is "frictional"—that is, lacking any artificial barriers to entry or employment concentration—and that "even labor markets unaffected by the traditional markers of anticompetitive markets are rife with monopsony."³⁶ Surveying several models of employment, the authors also explain that "while

³⁴ Suresh Naidu, Eric A. Posner & Glen Weyl, *Antitrust Remedies for Labor Market Power*, 132 HARV. L. REV. 536, 553 (2018).

³⁵ Austan Goolsbee & Chad Syverson. *Monopsony Power in Higher Education: A Tale of Two Tracks* 15 (Nat'l Bureau of Economic Research, Working Paper No. 26070, 2019).

³⁶ Suresh Naidu & Eric A. Posner, *Labor Monopsony and the Limits of the Law*, J. HUMAN RES., June 2021, at 2. *See also id.* at 10 ("While concentration is a clear empirical determinant of labor market monopsony, it has not been the traditional focus of labor economists interested in monopsony. Instead, labor economists have focused on models of imperfect

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 49 of 51

concentration in labor markets is significant, the models surveyed earlier suggest that considerable monopsony power can persist even in large, nonconcentrated labor markets with many employers."³⁷

172. Accordingly, whether viewed under the lens of direct or indirect evidence, Defendants possess and exercise market power over skilled aerospace labor, resulting in downward pressure on compensation, compared to levels that would have prevailed absent Defendants' anticompetitive conduct.

173. As a direct and proximate result of Defendants' violations of Section 1 of the Sherman Act, Plaintiffs and the Class have received compensation that is less than they would have received had the market for their services been free of anticompetitive restraint.

PRAYER FOR RELIEF

174. WHEREFORE, Plaintiffs, on behalf of themselves and the proposed Class of similarly situated entities, respectfully request that the Court:

(a) Determine that this action may be maintained as a class action pursuant to Federal Rule of Civil Procedure 23(a) and (b)(2) and/or (b)(3); direct that reasonable notice of this action, as provided by Federal Rule of Civil Procedure 23(c)(2), be given to the Class; declare Plaintiffs as the representatives of the Class; and designate undersigned counsel as counsel for the Class.

(b) Adjudge and decree that the unlawful conduct alleged herein violates Section 1 of the Sherman Act, 15 U.S.C. § 1;

competition that have many firms and many workers, yet still deliver upward-sloping labor supply curves to each firm.").

³⁷ *Id.* at 24.

Case 3:21-cv-01657-SVN Document 385 Filed 05/09/22 Page 50 of 51

(c) Permanently enjoin and restrain Defendants from continuing and

maintaining the conspiracy alleged in the Complaint under Section 16 of the Clayton Act, 15 U.S.C. § 26;

(d) Award Plaintiffs and the Class damages against Defendants for their
violations of federal antitrust laws, in an amount to be trebled under Section 4 of the Clayton Act,
15 U.S.C. § 15, plus interest;

(e) Award reasonable attorneys' fees and costs;

(f) Award all available pre-judgment and post-judgment interest, to the fullest extent available under law or equity from the date of service of the initial complaint in this action; and

(g) Direct such further relief it may deem just and proper.

DEMAND FOR JURY TRIAL

Pursuant to Rule 38(b) of the Federal Rules of Civil Procedure, Plaintiffs demand a jury trial as to all issues triable by a jury.

DATED: New Haven, Connecticut May 9, 2022

By:

QUINN EMANUEL URQUHART & SULLIVAN, LLP

/s/ Daniel L. Brockett

Daniel L. Brockett (phv20450) Manisha M. Sheth (phv01061) Steig D. Olson (phv06391) Thomas Lepri (phv20453) 51 Madison Avenue, 22nd Floor New York, New York 10010 Telephone: (212) 849-7000 danbrockett@quinnemanuel.com manishasheth@quinnemanuel.com steigolson@quinnemanuel.com

Justin Reinheimer (phv20572) 50 California Street, 22nd Floor San Francisco, California 94111 Telephone: (415) 875-6600 justinreinheimer@quinnemanuel.com

DICELLO LEVITT GUTZLER LLC

/s/ Gregory S. Asciolla

Gregory S. Asciolla (phv02599) Robin A. van der Meulen (phv09139) Matthew J. Perez (phv06870) Veronica Bosco (phv20356) One Grand Central Place 60 East 42nd Street, Suite 2400 New York, New York 10165 Telephone: (646) 933-1000 gasciolla@dicellolevitt.com rvandermeulen@dicellolevitt.com mperez@dicellolevitt.com

Interim Co-Lead Counsel

GARRISON, LEVIN-EPSTEIN, FITZGERALD & PIRROTTI, P.C.

Joseph D. Garrison (ct04132) Stephen J. Fitzgerald (ct22939) Joshua R. Goodbaum (ct28834) Amanda M. DeMatteis (ct29413) 405 Orange Street New Haven, Connecticut 06511 Telephone: (203) 777-4425 jgarrison@garrisonlaw.com sfitzgerald@garrisonlaw.com jgoodbaum@garrisonlaw.com adematteis@garrisonlaw.com

HURWITZ SAGARIN SLOSSBERG & KNUFF, LLC

David A. Slossberg (ct13116) Erica Oates Nolan (ct31097) 147 North Broad Street Milford, Connecticut 06460 Telephone: (203) 877-8000 DSlossberg@hssklaw.com ENolan@hssklaw.com

Local Connecticut Counsel